

2021 Annual Report



2021 ANNUAL REPORT



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Patrick Hanford Global IT Director TATA Consultancy Services

Robert Twobears
Facility Management
Treasure Island Casino



Message from the President

The pandemic continued to present challenges for us in 2021, although showcased the talents and camaraderie of our team. Staffing challenges increased as the number of people served grew, so we relied heavily on our management team to find creative solutions to providing services to those we serve. We appreciate the efforts of our staff without whom we could not have achieved success this past year.

Funding partners granted monies to help with the purchase of new equipment and technologies which enabled us to provide new jobs and training opportunities to our persons served. We also completed some building improvement projects and were able to enhance benefits to our staff to remain competitive with the job market.

Our leadership team is also grateful to the unwavering support of our funding partners, donors, and Board of Directors. Because of you, we continued to meet our mission in 2021.

Sincerely, Michael J. Krebsbach, MBA, CPA President & CEO

Our Mission:

AccessAbility provides opportunities of selfsufficiency for people with barriers to employment and community inclusion.

LEADERSHIP TEAM

Michael J. Krebsbach
President & CEO

Ben Austin
Chief Program Officer

Jacki Gale
Sr. Director of People

AnneMarie Klimek
Chief Operating Officer

Samantha Olson Controller

Cheri Schimm Director of Operations

2021 HIGHLIGHTS

PROGRAMS

Day & Employment Services 108 Served

Extended Employment 96 Served Project Connect 51 Served



BUSINESS SERVICES

26,717

26,717

hours of paid
hours to persons
work to persons
served



...continued servicing MN state contracts and had a profitable ye<u>ar</u>.

Production

...had several
workers return to
work, added a new
customer, and
achieved margin
goals.



Imagine Design

...hired new operations director and identified more work to give to D&ES.



2021 DEMOGRAPHICS & FUN FACTS

DEMOGRAPHICS

| <u>Age</u> | Day Support Services | Project Connect | Extended Employment |
|------------------|----------------------|-----------------|---------------------|
| Less than 18 | 0 | 0 | 1 |
| 18-22 | 2 | 3 | 30 |
| 23-54 | 67 | 43 | 51 |
| 55-64 | 19 | 4 | 11 |
| 65-74 | 17 | 1 | 2 |
| 75-84 | 3 | 0 | 1 |
| Gender | Day Support Services | Project Connect | Extended Employment |
| Female | 52 | 4 | 37 |
| Male | 56 | 47 | 59 |
| Ethnicity | Day Support Services | Project Connect | Extended Employment |
| African American | 21 | 27 | 12 |
| African | 4 | 1 | 1 |
| Asian | 4 | 2 | 7 |
| Caucasian | 63 | 12 | 72 |
| East Indian | 2 | 0 | |
| Hispanic | 3 | 4 | 1 |
| Multi-Racial | 6 | 0 | 2 |
| Native American | 4 | 4 | 1 |
| Other | 1 | 1 | 0 |
| Ethnicity | Day Support Services | Project Connect | Extended Employment |
| Hennepin | 87 | 40 | 22 |
| Ramsey | 15 | 11 | 62 |
| Anoka | 2 | 0 | 5 |
| Dakota | 3 | 0 | 2 |
| Washington | 1 | 0 | 5 |
| Other County | 0 | 0 | 0 |

FUN FACTS

- D&ES achieved a 95% satisfaction rating among persons served.
- 95% of persons served received employment services.
- Project Connect participants earned 119 certificates
- 100% of Project Connect participants who gained employment retained their jobs at their 90day check-in
- Imagine Design and Production provided over 26,000 hours for D&ES persons served

2021 FINANCIAL RESULTS

INCOME

EXPENSES

| Income Total | \$6,012,643 |
|-------------------------|-------------|
| Contributions | \$ 374,851 |
| Grants | \$1,617,460 |
| Business Revenue | \$1,680,776 |
| Program Services | \$2,340,556 |

Fundraising \$ 66,864
Management
& General \$1,130,201
Program Support \$3,041,276

Other \$ 853,225

